
SOWING SEEDS OF LEADERSHIP:



New Mexico Agricultural Leadership Program Updates

Class 17 -Argentina Final Edition



Our mission is to develop knowledgeable, multicultural leaders for New Mexico's agricultural, food, and natural resource industries.

ARGENTINA INTERNATIONAL EXPERIENCE THROUGH THE NEW MEXICO AG LEADERSHIP PROGRAM BY YESENIA PALMA

This trip to Argentina was the International Experience for the New Mexico Ag Leadership Program (NMAL). Through this international experience, we wanted to introduce developing agricultural leaders to global systems and opportunities that impact our food supply, trade, cultural practices, and national policy.

Personally, my goal for this trip was to learn more about how Argentina's agricultural economy works within its current national political and economic climate. I wanted to compare it to what we know in the U.S. and specifically in New Mexico. While in Argentina, I aimed to understand how national policy might shape the lives of farmers and exporters, while also observing the role of culture and tradition in leadership and daily routines. My personal objective also included venturing outside my comfort zone to cultivate my leadership; while experiencing life abroad and becoming aware of the essential advantages I have in my perspectives on effort, productivity, and social bonds.

From the moment we arrived in Buenos Aires, it was obvious that this international experience would be transformative. Listening to the different languages spoken at the airport and seeing architectures like those of France and England highlighted Argentina's global ties and historical influences. As we toured the city, I noticed people enjoying the outdoors, sitting outside in public spaces, at the parks, and walking slower than what I am used to in the U.S. These observations set the tone for the rest of the trip and encouraged me to take in as much of the experiences with curiosity and openness.

Favorite Visit - Gaucho Tradition and Agricultural Heritage

My favorite visit of the trip was our time at Estancia El Ombu de Areco, where we experienced Argentine gaucho culture and traditional cattle operations. This visit was my favorite because of the beautiful setting, amazing hospitality, and the opportunity to see how ingrained culture is with agriculture and leadership in Argentina.

From horse taming to folk music, to learning about the cattle operation. There was an emphasis on land and knowing where your food comes from. What stuck with me about this visit was how similar it was to the ranching culture in New Mexico. The pride they took in their livestock and hospitality reminded me of home. Family farms and ranches across the world have a lot in common, despite being oceans apart. The highlight of our visit, for me, was lunch, where we had the opportunity to try a variety of beef preparations and the wine. Seeing a newborn calf during our visit added another meaningful layer, reminding me of the cycle of life.



“Ah Ha” Moment

My biggest “ah ha” moment during our international experience came when we discussed agricultural imports and exports in Argentina. We learned about this first at the Ambassador’s house and then during our following visits to agriculture sites. When we talked to people about how politics and economic instability affected them, I realized how much the national level really does impact day-to-day business.

Unlike in the U.S., where many challenges relate to labor shortages, environmental conditions, or market access, Argentine producers often face barriers directly tied to national policy, currency instability, and trade restrictions. This was eye-opening to me because it gave me a whole new perspective on how policies can limit production and technological advancement, even when the country is capable of high productivity. It also helped me understand the National Political Process course from the beginning of my ag leadership experience.

Favorite Memory: Observing Everyday Life and Cultural Expression

One of my favorite memories from the trip was simply observing everyday life in Argentina. Whether it was people relaxing in parks, gathering with friends, or walking through the streets without urgency, there was a strong sense of presence and community. This slower pace encouraged connection and reflection, which stood in contrast to the often fast paced lifestyle common in the United States.

The Tango performance on our first evening is what I remember most vividly. The dress code, formality, and passion behind every move expressed what Argentina is truly about. That night set the mood for our entire trip by showing me how culture can be a source of leadership and communication. It expressed to us their history, passion, and culture without saying a word. I also appreciated moments spent traveling between sites, observing landscapes change from dense urban neighborhoods near Buenos Aires to expansive agricultural operations with houses spaced farther apart. These transitions offered valuable insight into land use, community structure, and the scale of agricultural production across the country.

Closing Reflection: Leadership Beyond Borders

Participating in the International Experience through the NMAL program was an invaluable opportunity to expand my perspective as an agricultural professional and leader. The trip allowed me to see how culture, policy, and history affect how agriculture is viewed and run while also solidifying my understanding of flexibility, cultural sensitivity, and knowledge.

Yesenia's Photographs



ARGENTINA: LIKE NEW MEXICO, BUT BIGGER!

BY ANTHONY COLIN

There's an old joke about economics that is, frankly, too gross to repeat here. The main point of the punchline is that two economists justified their strange behavior using the abstract measure of gross domestic product. I'm mentioning the joke not because it's incredibly funny, but because it sums up a view of economics and trade that I held, in ignorance, for much of my life. Specifically, for a long time I believed that economists were willing to ignore irrational human behaviors by hiding them in mathematical models. If New Mexico produced pecans, and a foreign country also produced pecans, then the only reason to sell pecans to each other would be to boost their numbers on paper, right? Wrong. I'm happy to say that Class 17's trip to Argentina helped me move further down the road of realizing how wrong I used to be about international trade and economics.

If you're interested, the main reason for selling pecans to each other is to prolong the season of availability. Since we are in opposite hemispheres, our harvest seasons occur at different times of the year. This allows consumers to buy pecans more consistently throughout the year, making it easier to develop a habit of regular consumption. In other words, there's a real and clear benefit for everyone involved, and it can be understood without needing to perform a single Riemann sum.

But this is just one example among many ignorant beliefs that Argentina expelled from my mind. Throughout the trip, almost as soon as I started to question an agronomic pattern, the farmer or rancher we visited would, without prompting, share a crucial piece of information about Argentina that entirely explained the pattern I observed. "Why does management here seem to neglect year-over-year agronomic trends?" I would quietly wonder in my mind—only to almost immediately hear, "Many of the farmers here rent their land on annual terms from a few land-owning families. They don't know if they'll be in the same fields next year, so they can't justify riskier long-term management." Photo 1 shows one of my favorite visits.



Photo 1

However, my learning wasn't limited to physical goods or just Argentina in isolation. Many of our trips also helped me understand how intellectual property and knowledge flow through the global economy. For example,



our class was fortunate enough to visit the John Deere factory (Photo 2) outside Rosario, Argentina (hometown of Lionel Messi, if that helps anyone locate it). Now, my cynical takeaway about intellectual property might be that it's mainly a reason to avoid answering questions from your tour group. However, the tour's real lesson was that the export of a brand like John Deere happens within a cultural context. When John Deere opens a factory in Argentina, it applies American KPIs to a workforce that drinks Argentinian stimulants (seriously, there was mate on nearly every surface in the factory). A company like John Deere enforces American EH&S standards on a system that contains its own complex attitudes toward worker safety. And, taking things a step further, those American EH&S standards were probably already influenced by other American companies' global failures, like the Union Carbide disaster in Bhopal, India. It might seem like we can simplify these exchanges to 'mate = coffee mug,' but what I finally realized is that some nuance is always lost in these straightforward 1:1 translation.

As I start to explore these broader points of cross-cultural learning, it might occur to you how strange it was to focus solely on economics earlier. The classic realization many have when traveling is that we are all human beings at the end of the day—that we all bleed red and eat food—and that our differences shouldn't prevent us from seeing each other as humans. There was plenty of that on this trip, just as there had been on my previous travels. But the extra thing this trip

gave me was the chance to dive into specific cultural questions, like international trade, cultural determinism, and more. As the trip went on, I found myself wondering if Argentina's vibrant nightlife (photos 3 and 4) was influenced by some unknown European factor or if each Argentine, of their own free will, simply enjoyed staying out late. So, while I am slightly less ignorant about economics and similar topics, the most important thing this trip made me feel thankful for is the opportunity, the knowledge, and the amazing travel companions I was lucky enough to meet and share this experience with. I look forward to hearing what Class 18 takes away from its adventures.



Photo 2



Photo 3



Photo 4

THE LAND CONNECTS US: REFLECTIONS FROM ARGENTINA BY CHERYLIN ATCITTY

Traveling to Argentina with the New Mexico Agricultural Leadership program became one of the most meaningful learning experiences I have ever had. Before leaving, my main goal was honestly very simple: to safely travel outside the country and experience something completely new. However, once I began preparing for the trip, my goals became much deeper. I hoped to learn how Argentina approaches agriculture, trade, and food systems, especially because many tribal communities are increasingly having to think about agricultural sustainability and self-reliance as federal support systems continue to change. I wanted to better understand how another country values agriculture, supports producers, and integrates agriculture into everyday life.

I also hoped to learn how agriculture connects to culture and identity in another part of the world. Throughout my career and personal life, I have always believed agriculture is much more than production. Agriculture shapes families, communities, traditions, and relationships with the land. I wanted to see whether those same values existed in Argentina, and I quickly realized they did.

One of the things that immediately stood out to me was how welcomed and comfortable I felt there. I truly loved Argentina. When I returned home, I could not stop talking about the experience. I would begin sentences with, "In Argentina..." so often that my family and friends probably became tired of hearing it. But the trip genuinely left a lasting impression on me. I loved the food, the climate, the slower

pace of life, and the way people interacted with one another. The cities felt walkable, conversations felt intentional, and life seemed less rushed and commercialized. More than anything, I appreciated how connected people still seemed to agriculture, food, and community.

My favorite visit of the trip was the Universidad de Buenos Aires and learning about their agricultural programs. I was fascinated by the way they approached agriculture as an interconnected system rather than a single industry. Their programs focused not only on livestock or crop production, but also on grazing systems, rural development, value chains, sustainability, and economics. Instead of simply teaching students how to raise cattle, they discussed the entire "beef value chain." That language stood out to me because it reflected systems thinking and recognized how agriculture connects people, economics, natural resources, transportation, and culture together.

I especially appreciated seeing how proud and engaged the students were in agriculture-related fields. In many parts of the United States, there is concern about fewer young people entering agriculture and natural resource careers. In Argentina, however, agriculture still appeared respected and valued by younger generations. Seeing students excited about agriculture gave me hope for the future of agricultural leadership.



NMAL Update

Another favorite part of the trip was experiencing gaucho culture. It reminded me very much of home and the ranching lifestyle I grew up around. Watching the horsemanship, riding horses again after many years, and seeing a newborn calf brought back memories and emotions I had not experienced in a long time. Those moments reminded me how agriculture connects people across cultures and countries. Even though Argentina was far from home, there were aspects of rural life that felt deeply familiar.

My most significant “aha” moment came while learning about no-till agriculture and observing the diversity of crops and agricultural systems being used. In the United States, we are often told that large-scale monoculture systems are necessary for productivity and efficiency. Seeing alternative approaches in Argentina helped me realize there are other ways agriculture can succeed while still supporting healthier ecosystems and soils. It challenged my assumptions about what modern agriculture has to look like and reinforced the importance of sustainability, adaptability, and long-term stewardship of the land.

One of my favorite memories from traveling was attending the tango and gaucho performance. Beyond the impressive dancing and music, what stood out to me most was the passion and expression behind the performances. It did not feel like the performers were simply putting on a show or going through rehearsed motions. There was conviction, pride, and purpose behind every movement. That experience caused me to reflect on my own life. It reminded me that it is easy to move through routines without intention, but meaningful leadership and personal growth come from living with purpose and conviction in what we do.

Another memorable part of the trip was simply having time to reflect during long bus

rides between locations. Even though the days were exhausting, those quiet moments allowed me to process everything I was learning. During that time, I realized something important about myself. My husband and I have both spent much of our lives connected to agriculture, and I always believed he was the one with the deeper passion for livestock, horses, and agricultural systems. During this trip, however, I realized that I share that same passion just as strongly. That realization helped me better understand not only myself, but also why agriculture continues to shape so much of my life and relationships.

Finally, one of the greatest blessings of this trip was being able to experience it alongside my sister Debbie. We do not often have opportunities to spend that much uninterrupted time together, and traveling side by side made the experience even more meaningful.

Overall, Argentina reminded me that agriculture is more than an industry. It is culture, identity, stewardship, and connection. This trip expanded my understanding of agriculture, leadership, and sustainability, but more importantly, it helped me better understand myself.

Cherylin's Photographs



ARGENTINA BY MICHAEL PURDY

Class 17 of the New Mexico Agricultural Leadership Program had the privilege of joining the New Mexico Department of Agriculture's weeklong trade mission to Argentina. Going into the trip, my goal was to better understand how agriculture operates on a global scale and how international relationships, policy, and innovation shape the industry. I hoped to learn how Argentine producers navigate challenges similar to those we face in New Mexico, while also gaining insight into the national political processes that influence agricultural trade. Throughout the week, our class immersed itself in Argentina's unique culture while learning about its diverse agricultural industry.

During this experience, we met with agricultural producers, policymakers, and educators to gain insights and build connections between our vastly different agricultural systems. On our first day in Argentina, the group was welcomed by our guides and toured several areas of Buenos Aires. That evening, we enjoyed a dinner and tango show, which gave us our first taste of the hospitality and generosity we would continue to encounter throughout the trip. This cultural introduction quickly became one of my favorite memories from our travels, as it set the tone for the relationships and experiences that followed.

Our formal agricultural visits started at the Universidad de Buenos Aires, where we met with faculty and representatives from their agricultural department. The discussion centered on research, education, and how Argentina is preparing the next generation of agricultural leaders. It was fascinating to

hear how their academic programs align with industry needs, especially in areas such as agronomy, sustainability, economics, and global trade. Touring their research facilities further emphasized the importance of education in advancing agriculture. Later, we visited the U.S. Ambassador's residence to meet with representatives from the Foreign Agricultural Service. This visit led to one of my most eye-opening moments of the trip. I started to clearly see how deeply connected agriculture is with the national political process, particularly through trade policy and diplomacy. Observing how U.S. agricultural interests are represented abroad and how Argentina fits into that global system gave me a new appreciation for the complexity of export markets and the policies that affect both producers and consumers.

The next day, we took a more direct approach to exploring agricultural production by visiting farms and ranches. Visiting César Bellosó's farm provided a firsthand look at large-scale grain, forage, and pecan production. His use of advanced technology, no-till methods, and emphasis on soil health demonstrated how innovation can enhance both productivity and sustainability. While this visit was highly impactful, my favorite stop of the trip was El Desafío Ranch. There, we focused on cattle production and genetics while also experiencing exceptional hospitality. The family welcomed us with a meal that



was among the best of the entire trip. More than the food, what made this visit so meaningful was observing the care, precision, and pride they put into their operation. From pasture management to herd genetics, their dedication to quality was clear at every level and closely reflected the values shared by producers back home.

The tour of the John Deere factory provided an industrial perspective to our agricultural exploration. Observing the manufacturing of farm equipment highlighted the scale and complexity behind modern agriculture. It reinforced how innovation and access to technology can significantly impact productivity worldwide. Another unique experience was a river cruise along the Paraná River, where we saw Argentina's agricultural infrastructure in action. Barges transporting grain demonstrated the importance of efficient logistics and how geography plays a crucial role in agricultural success. This experience remains one of our favorite travel memories, offering a powerful visual link between production and global distribution.

Our visit to the MAG Agro-Livestock Market provided insight into the fast-paced world of livestock sales. The size and organization of the market highlighted the importance of efficient systems in supporting a strong agricultural economy. At Gamboa Vineyards, we examined agritourism and diversification within agriculture. Seeing how they combined production with hospitality demonstrated the potential for innovation beyond traditional practices.

Throughout the trip, I gained a deeper understanding of how Argentine producers operate within a system influenced by economic fluctuations, policy shifts, and global market pressures. Their resilience reflected the challenges faced by producers in New Mexico and across the United States. This realization underscored the importance of adaptability and leadership in agriculture. Equally valuable as the site visits were the relationships formed along the way. Traveling with the New Mexico Agricultural Leadership group provided opportunities for meaningful discussions, reflection, and shared learning.

Overall, this experience surpassed my expectations and pushed me to think more broadly about agriculture's role in both local and global contexts. It deepened my understanding of how policy, trade, and innovation intersect, and it motivated me to consider how I can apply these lessons moving forward. I am incredibly grateful for the hospitality and generosity shown by our hosts. The connections made and lessons learned will not soon be forgotten, and I hope to return someday to continue building on these relationships.

Michael's Photographs



AGRICULTURE ABROAD

BY MARISSA DILES

I think if I had to sum up our time in Argentina in one word it would be “welcoming”. From the moment we met our tour guide at the airport until we boarded our flight home, we encountered so much hospitality and kindness. The people were all so inviting and generous on each of our visits. We did not make a single stop that did not provide us with some delicious food or other special treats. At each stop the hosts all also took the time to ask us about ourselves and how we do things in New Mexico. They were just as excited to learn about us as we were them.

My main goal for this trip was to understand how Argentina’s agricultural system works from the ground up and not just what it produces. Learning things like how they make decisions about their crops and livestock and what outside factors are effecting those decisions. I also wanted to connect and get to know the people behind the industry to understand their perspectives and challenges. I was also excited to learn about their culture and traditions around agriculture.

The best tour during our trip for me was the Agro-Livestock Market which is the largest auction barn in Argentina. The air buzzed with rapid-fire bidding, the lowing of cattle, and the movement of ranchers evaluating livestock. The most impressive part of it all was witnessing the auction barn sell nine thousand head of cattle in an hour and a half, all while the gauchos were wearing slip on canvas shoes instead of our typical cowboy boots. The efficiency of getting the cattle sold that quickly and then also loading them out just as quick was something I would have never thought could be done. Instead of moving the cattle in and out of a ring, the auctioneer moved around the barn on a golf cart with his microphone driving pin to pin to sell the cattle while the ranchers followed him on catwalks up above the cattle. The infrastructure of the place was incredible. The Agro-Livestock Market was an impressive experience that allowed us to further grasp the significance and scale of Argentina’s beef industry.

While learning about the different sectors of Argentina’s agriculture, I think the most eye-opening information I learned was how high producers are taxed and the lack of support they receive from their government. On top of this they are also facing financial barriers with input prices that we know all too well in America too. Yet, they still have such love and passion for what they do that they don’t let those barriers make them give up and pursue easier livelihoods. While we, in New Mexico, also have some programs to help offset some of our input costs through USDA and other government agencies, they do not get any of that support.

The memories on this trip will last a lifetime and it is hard to pick just one favorite moment to tell about so I have a few. The first one being when I was somehow elected to drive the horse carriage at Estancia El Ombu. Much like my regular driving, we did have a couple



bumps along the way, especially when I hit a curb trying to turn but we all survived. Another was lunch by the water after our boat tour. While nothing really occurred while we were eating to make this a memory that stands out, just coming from New Mexico it was so nice to be by the water and just soak in those views. A final memory that stands out is our last night a few of us wandered into a speakeasy that was not too far from our hotel. We were just able to get to know each other a little bit better and have a great time. They also had jalapenos in a few of their drinks, and after a week of no spice in any of the food we ate, that was an extra treat to have stumbled onto.

It is always a humbling and unique experience to get to travel outside of the United States and see how differently, and sometimes similarly, people live. Argentina was no exception to this. From vast cattle ranches to fertile soybean and wheat fields, the scale and efficiency of production are striking. We gained insight into how tradition, like gaucho culture, blends with modern technology and global trade. Visiting the farms, markets, and auctions revealed the strong connection between the land and the people who depend on it. Overall, the experience gave me a richer understanding of how agriculture shapes Argentina's economy, culture, and daily life.

Marissa's Photographs



RESHAPING OUR WORLD VIEW BY AARON ROMERO

Travel has a way of reshaping how we see the world, but this trip to Argentina reshaped how I see agriculture, leadership, and even myself. When I boarded the plane, my goal was straightforward: to understand Argentina's agricultural systems and how they compare to those in the United States. I hoped to learn how producers operate within a different political and economic environment, and how those conditions influence everything from planting to export. What I didn't expect was how the experience would broaden my perspective—not only on agriculture, but on the interconnectedness of culture and policy.

From the moment we arrived in Buenos Aires, the trip provided ongoing learning opportunities. Our visits ranged from small specialty operations like Salto Pecan Farm to large, influential institutions such as the Rosario port complex. Each stop added a new layer to my understanding of Argentina's agricultural landscape. I saw firsthand how producers adapt to uncertainty and how deeply agriculture is embedded in the country's identity. I initially hoped to learn about farming practices and supply chains; I left with a much deeper understanding of resilience, adaptability, and the cultural influences shaping the industry.

Among all the places we visited, the Las Lilas Genetics Center stands out as my favorite. The size of their operation was impressive, but what impressed me most was their long-term vision. Their dedication to genetic improvement spans generations. Observing how carefully they test progeny, track lineage, and distribute their genetics worldwide made me realize the power of consistent investment and patience. It reminded me that meaningful progress often happens slowly, through careful decisions made year after year.

My biggest “ah ha” moment happened during our time in Rosario, especially while learning about the Paraná River logistics system. I knew Argentina was a major agricultural exporter, but I didn't fully understand how geography and infrastructure work together to create that advantage. Seeing these large vessels was eye opening and made me think about how much national competitiveness depends on factors that are easy to overlook—river depth, port placement, transportation routes, and the political decisions that support them. It also made me reflect more broadly on the political process. Policies can have huge consequences for producers, exporters, and entire



regions. That realization deepened my appreciation for the complexity of agricultural policy and the importance of informed leadership.

Beyond formal learning, the trip provided moments that will stay with me for a long time. My favorite memory was our day at El Ombú. There was something grounding about being on that traditional estancia, surrounded by horses, cattle, and the vast Pampas. The asado was delicious, of course, but it was the gaucho demonstrations that really caught my attention. It reminded me that agriculture isn't just an industry; it's a culture, a way of life, and a source of identity.

As I reflect on the trip overall, I realize that the most meaningful part wasn't just what I learned about Argentina—it was what I learned about myself. Traveling pushes you outside of your routines and assumptions. It forces you to observe, listen, and adapt. I found myself becoming more curious, more open, and more willing to sit with complexity rather than rushing to conclusions. I also gained a deeper appreciation for the value of a global perspective. It's one thing to read about another country's agricultural system; it's quite another to stand in the middle of a pecan orchard, a cattle market, or a port terminal and feel its scale.

Ultimately, this trip reminded me why experiences like this matter. They challenge us, broaden our perspectives, and connect us to people and ideas we might never encounter otherwise. I returned home with new knowledge—yes—but also with renewed motivation to think more globally, lead more thoughtfully, and approach challenges with a broader outlook. Argentina provided lessons in agriculture, culture, and leadership, and I'm grateful for every moment of it.

A WORD FROM COLLEGE DRIVE

BY TINA WILSON

In March, I crossed another continent off my bucket list and traveled much further south of the equator than I had before. My previous trip below 0° latitude was to the island of Barbados. Alongside the New Mexico Department of Agriculture, the New Mexico Agricultural Leadership Program traveled to Argentina.

I wasn't sure what to expect in Argentina, but my goal was to experience as much culture and food as possible and to expand my knowledge of agriculture beyond the United States.

We visited a pecan processing plant in Argentina. They planned to start processing the week after our visit. Unlike here in Las Cruces, they don't wait for the first hard freeze to harvest. Harvesting happens when the outer shell begins to open. I found the shelling process particularly interesting. After sorting out twigs, leaves, and other debris, the pecans are submerged in water for 24 hours, then soaked in hot water for 3 minutes. The next step is to dry the nuts for 12 hours, using pecan shells as the heat source. Finally, the fruit is removed from the shells. A unique experience was taking a cruise on the Paraná River in Rosario. Rosario is the largest city in Argentina that exports grains and soybeans. During the cruise, we got an up-close view of port operations.

My favorite visit was to Estancia Ombu. This experience allowed us to immerse ourselves in gaucho tradition. Gauchos are Argentine cowboys. I, along with several others, rode horses, while some rode in a horse-drawn wagon. The saddle was probably one of the most comfortable I have ever used. While riding, we also saw a recently born calf. We ended our visit with a large dinner featuring asado (barbecue) meat. If you went away hungry, it was your own fault. After dinner, one of the gauchos demonstrated the trust between him and his horse. I am at a loss for words about what I saw, so I will let my pictures tell the story.



The trade and innovation trips offer participants the opportunity to experience agriculture outside the United States and perhaps bring back practices that may benefit producers here.

Class 17 has joined over 100 graduates of the New Mexico Agricultural Leadership Program. We are delaying the start of Class 18 until later this fall to allow for a program revamp.

What continent will be next? Only time can tell.



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